> "QAD Cloud ERP allows us to focus on our key business goals, knowing all our ERP and IT needs are in good hands.

Gijs Jansen, Managing Director, ELHI

CUSTOMER CASE STUDY
ELHI POLYMER MOULDING

HIGHLIGHTS

Company	ELHI Polymer Moulding
Headquarters	Eindhoven, The Netherlands
Industry	Industrial manufacturing
Products	Thermoplastics parts for original equipment manufacturers
Solutions Utilized	QAD Cloud ERP

ELHI STEPS INTO THE CLOUD WITH QAD ENTERPRISE APPLICATIONS

THE COMPANY: ELHI POLYMER MOULDING

ELHI Polymer Moulding (ELHI) supplies high-end plastic components to original equipment manufacturers (OEM) in a variety of industries including automotive, electronics and medical. ELHI's product and production engineering teams work closely with customers to design and manufacture parts to exacting standards and specific supply chain schedules. Customer relationships and satisfaction are ELHI's highest priority.

THE CHALLENGE: HIGHLY AUTOMATED PROCESSES REQUIRE INFORMATION TECHNOLOGY SUPPORT

ELHI uses highly automated injection-moulding machines serving a wide array of customers with very different and specialized product and delivery requirements. ELHI recognized that they didn't have the expertise in-house to maximize their on-premise QAD ERP system, and their third-party information technology (IT) vendor at the time proved unable to handle their exacting needs.

"We are great at what we do, but we were missing the IT expertise we required," comments Gijs Jansen, Managing Director at ELHI. "We already had a great ERP system with QAD Enterprise Applications, but we knew we would never be able to take advantage of all it offered using on-premise. We needed IT expertise from people who know how to maximize our ERP."

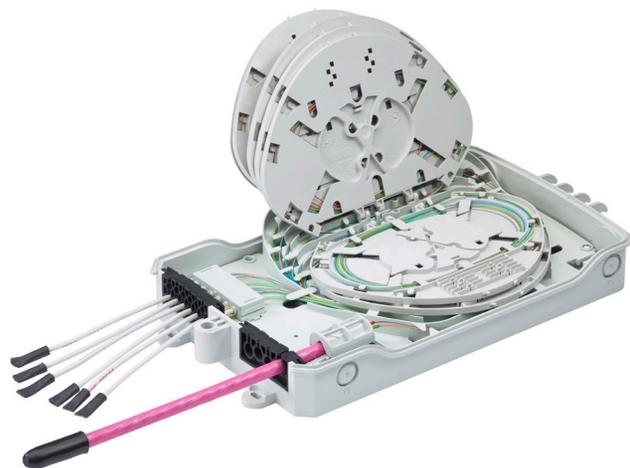## THE SOLUTION: BRING IN THE EXPERTS WITH QAD CLOUD ERP

After consulting with QAD, ELHI determined QAD Cloud ERP, the Software-as-a-Service (SaaS) delivery model of QAD Enterprise Applications, offered a simple and robust solution with the expertise needed for rapid implementation, predictable operating costs and regular system updates. ELHI and QAD worked together reviewing ELHI's goals, determining the project scope and mapping out a migration plan from an on-premise solution to QAD Cloud ERP. Within six months, ELHI's ERP was in the cloud.

"QAD Cloud ERP immediately struck us as the solution. It enables us to outsource management of our ERP system to a world-class partner with proven Software-as-a-Service expertise. We can maximize our effectiveness and keep current on the latest QAD software, all without having to invest in IT maintenance," says Jansen.

THE BENEFITS: FREEDOM TO CONCENTRATE ON CORE BUSINESS WHEN THE RIGHT EXPERTISE IS IN THE RIGHT PLACES

During ELHI's move to QAD Cloud ERP, the QAD Easy On Boarding methodology and the deployment independence built into the system allowed the on-premise and on-demand implementations to temporarily coexist as part of a single environment, resulting in a seamless transition.

ELHI now has access to all of the QAD Enterprise Applications functionality in a SaaS delivery model specifically designed for global manufacturers.

ELHI recognizes the following business benefits:

• Costs are predictable, affordable and easy to budget

• The IT and financial risks of managing ERP systems on-premise or through an unproven third-party vendor have been reduced

• Systems and infrastructure are managed and administered by QAD in highly secure data centers — stringently controlled and monitored with greater than 99.5% application availability

• ELHI's ISO certified organization is fully supported by QAD's core development and support processes, which are certified to ISO 9001:2008

"The transition to QAD Cloud ERP was very successful. Our day-to-day business now runs more smoothly and our cloud ERP system seamlessly adjusts to our business needs," adds Jansen.

ELHI experienced business as usual during the migration to QAD Cloud ERP, and they now have the expertise of QAD standing behind them so they can concentrate their expertise on where it belongs — running their business.

> "With QAD Cloud ERP we can concentrate on key business goals, increase productivity and enhance customer satisfaction.
>
> **Gijs Jansen, Managing Director, ELHI**